



Serving Simcoe County Since 1989
OVER 12 MinCom Offices in Ontario

MEET OUR COMPANY OWNERS

**Minimum Commission
Maximum Results**

*Serving Barrie & Area
Since 1989*

Office: 705-725-1055

Fax: 705-725-6055



PAUL BLUNDELL

Broker of Record/Owner

paul@mincombarrie.ca

www.MinComBarrie.ca

Direct Line 705.623.2815

With 20 years of business management experience I can provide the necessary information on financing, market values and thorough analytical advice for any transaction. My accounting background has proved most valuable in the Real Estate industry. Dedicated to a higher standard I look at Client relationships as a partnership, Its your home, your budget, together we develop the right strategy for you and your Real Estate portfolio. We provide a Real Estate Brokerage that focuses on expertise and services that you expect.



MICHELE BLUNDELL

Sales Representative/Owner

michele@mincombarrie.ca

www.MinComBarrie.ca

Direct Line 705.623.2815

Licensed for 10 years you will feel at ease with my no pressure professional approach to Real Estate, you can be confident in my ability to represent you throughout the transaction, you can expect honesty and integrity with my full attention to detail. Passionate about marketing & promotion I am dedicated to the success of MinCom Pro Realty and most importantly our clients needs and concerns to get your home sold. Brochures, photography and multi media is todays internet platform I take a dynamic approach in the implementing and developing the latest tools available to showcase every home.



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PAUL ROUEFF

Sales Representative/Owner

paulr@mincombarrie.ca

www.MinComBarrie.ca

Direct Line 705.796.2616

My diverse background of professions over the years merges nicely into the multi facets of the Real Estate Process . Seniors are a great fit for me as I believe in an informative but relaxed style of providing information to my clients both past and present. First time home buyers will appreciate my no pressure approach to home buying. Make no mistakes about me though, I have strong negotiating skills and considerable patience earned during my years of working for New Home Builders. I have been a licensed realtor in Ontario for over 22 years



BARBARA ROUEFF

Sales Representative/Owner

barbara@mincombarrie.ca

www.MinComBarrie.ca

Direct Line 705.733.4756

I love the legal and negotiating part of the Real Estate Process almost as much as I enjoy helping the people that I work with through the buying and selling of often the largest financial investment of their life. Sorting through the “dreams and realities” of Home Buying and Selling to ensure that my clients net the most equity for their real estate investing dollars is exciting and rewarding. Earning the trust of clients so that they refer their friends and family is the greatest compliment I can receive. I have always been self employed and have brought forward the life lessons of hard work and customer service. I have been licensed for over 20 yrs .and have enjoyed living & working in the Simcoe County area for 10+ yrs.



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LINDA BLUNDELL

Sales Representative

mincombarrie@yahoo.com

www.ForSaleBarrie.com

Direct Line 705.717.4761

My first priority is to my clients! You are #1 and I strive to ensure that we are in communication throughout the buying or selling process and everyone is treated with the utmost respect and integrity. I am a forward thinker, who focuses on creative solutions both in marketing and staging to get your home sold and problem solving to get the job done. Prior to joining MinCom, I worked in corporate management in various areas of sales, marketing, administration, customer service, analysis and finance. These core skills were easily transferrable to the real estate industry. My strengths are in marketing properties, building lasting client relationships and providing the attention to detail to make your home buying or selling experience an enjoyable one.



CINDY MARCELLI

Sales Representative

MinComBarrie@live.ca

www.Mghomes.ca

www.BuyAHomeInBarrie.ca

Direct Line 705.720.4127

I've been in the sales business over 20 years between selling retail, Insurance, Automotive & Real Estate I have learned the key to my success is honesty, excellent customer service, open communication and integrity! I am very experienced in New Homes Sales, Waterfronts, Resales and Cottage/Rural Properties. I really enjoy selling real estate, to be part of the excitement of a purchase or sale is very rewarding. I've made many long term friends and repeat clients. My husband Tony Marcelli is the successful owner of MG Homes "Builder of Fine Homes" in the Simcoe area for over 15 years. We are a "Family Business in the Business of Families".



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URSULA MACKAY

Sales Representative

umackay@bell.net

www.DreamHome4You.ca

Direct Line 705.321.6018

Through my several years as an Assistant to high level Executive's, including CEO's and CFO's of 100 million dollar plus corporations, I have acquired excellent customer service and communication skills which lends itself well to the real estate industry. Customer service is all about building and maintaining long term business relationships fostered by honesty and trust. It's about listening and learning what my client's truly want and striving to achieve that for them. As a mother, daughter, sister and friend I also understand the importance and diversity of the family unit and how a home is the core of a family's well being. To that end, I will endeavour to sell your house or find that new "dreamhome4you."



LORRAINE CLARKE

Broker

LorraineClarke@rogers.com

www.LorraineClarke.ca

Direct Line 705.733.8518

When launching my real estate career in 1999, I made a commitment to represent the industry with highest level of skill, integrity and professionalism. After several successful years as a Real Estate Sales Representative, I decided to take it to the next level, and became a Real Estate Broker. My in-depth knowledge, proven sales strategies, and ability to aggressively negotiate the best price for my clients, has reflected in numerous referrals and repeat business year after year.

"My goal is to ensure that your experience is a true success."
I invite you to contact me directly for a private consultation. It would be my pleasure to be your Realtor®.